

Market opportunity

No PE firms or capital markets serving companies with EBITDAs < 5M€

Companies are unleveraging their balance sheets

Improvement measures

Companies could improve their performance together with specialized professionals

Corporate transactions fail due to a lack of planning and preparation for this kind of projects

... Investing in interesting companies with sales between 10 and 40M€ and EBITDA between 1 and 3M€ ...

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... Providing 1x EBITDA (around 2M€/investment) to build up the balance sheet ...

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... Agreeing upon a competitiveness plan to improve operating EBITDA and business management, reformulating the business model in search of a new product category ...

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... Designing the best corporate transaction in 3 years' time to reach a new level ...